

**CARE
Coaching & Counseling Workshop
One-day Agenda**

- 10:00 AM Promoting People Management Accountability at CARE
Management Practices defined
- Coaching & Counseling—what is the difference?
- Skills needed for Good Coaching
- When do you coach? When do you counsel?- Case #1
- 12:00 Lunch- on your own
- 12:45 How To Prepare for Coaching
- Practice Coaching – Case #1
- Coaching for Change – Case #2
- Conclusions: Benefits of Coaching and Its Potential Impact on the Organization
- Workshop Feedback & Evaluation
- 4:30 Adjourn